

Horisont Energi | Company presentation

January 2021

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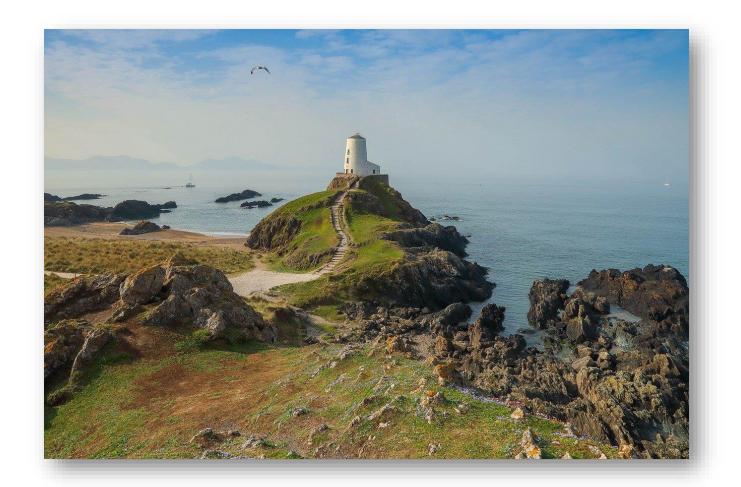
Objective: A top-tier European carbon tech company

First to market with world scale blue ammonia

- Deliver cost-competitive clean ammonia to the global market
- Become the preferred supplier of clean ammonia in Northern Europe

2) The carbon storage cost leader

- └- Europe's preferred carbon storage
 ⇒ provider
- Europe's leading carbon storage asset developer



Agenda



Market opportunity



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Project overview





Economics

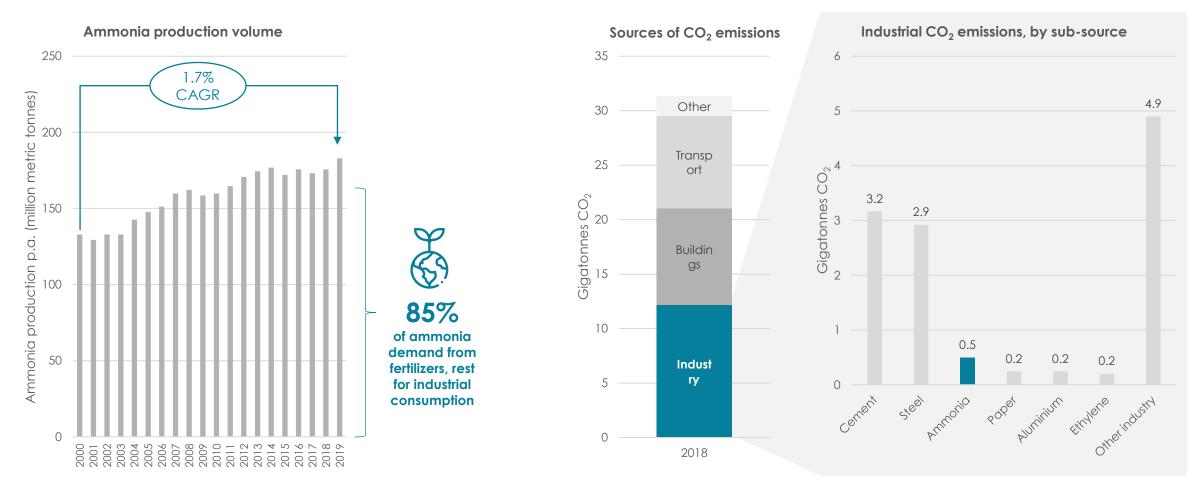
) Appendices



Critical to decarbonize ammonia production

Critical market growing steadily

Large source of CO₂ emissions globally

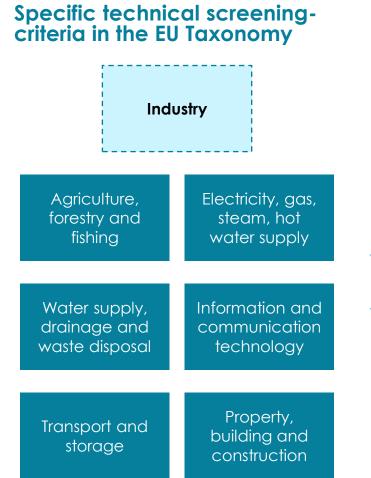




Horisont Energi: Aligned with EU's new taxonomy

The six environmental goals

- 1. Limiting climate change
- 2. Climate adaptation
- 3. Sustainable use and protection of water and marine resources
- 4. Conversion to circular economy
- 5. Prevention and control of pollution
- 6. Protection and restoration of biological diversity and ecosystems



Horisont Energi is committed to comply with at least one of the EU goals and will report on sustainability according to the category "Industry" from 2021

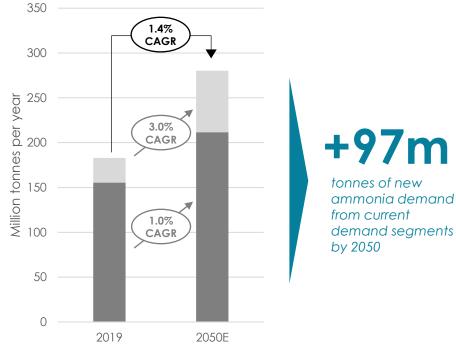
•

 Horisont Energi will produce ammonia within the specified limit of CO₂ emissions per metric tons of ammonia produced as relevant in the final edition of the taxonomy

Strong demand growth for (clean) ammonia



Current verticals: Fertilizer and industry



Fertilizer demand Industrial demand

Emerging verticals: Fuel and power



Marine fuel

Ammonia considered a highly viable alternative fuel for maritime transport, with DNV-GL expecting its share of the fuel consumption to reach 30-60% of the total by 2050

+150m

tonnes of new ammonia demand from marine fuel by 2050

Power sector

Countries reliant on imported fossil fuels for power production see ammonia as a high-potential alternative. Japan alone could demand 30m tonnes of ammonia to supply only 10% of its power needs. The ambition is 100% carbon free power production.



tonnes of new ammonia demand from Japanese power sector. Other countries may also make a similar transition.

Established markets with critical need for de-carbonization

tonnes of new

from current

ammonia demand

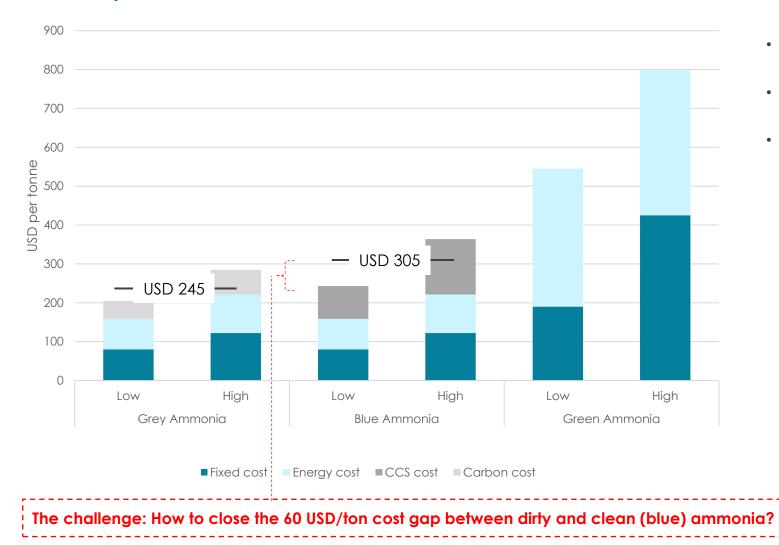
New markets with substantial growth potential

Source: U.S. Geological Survey: Mineral Commodity Summaries 2002-2020, Yara Fertilizer Handbook 2018, DNV-GL: Maritime Forecast to 2050, Institute of Energy Economics Japan, Notes: Assumes ammonia production growth in line with historical average, with 15% of total demand coming from industrial sector in 2019. Marine fuel demand assumes 30% of fuel mix in 2050 is from ammonia.

How can carbon-free compete?



Ammonia production cost benchmark



Comments

- Two types of ammonia offer clean production without CO₂ emissions; Blue and Green.
- Green ammonia is more challenging in order to compete on cost with blue ammonia
- Key question; How to make Blue ammonia cost competitive compared to Grey ammonia?

Source: Argus Media, Haldor Topsøe, Alfa Laval, Hafnia, Siemens Gamesa, Vestas, Yara International, ICE, Nord Pool

Notes: Fixed costs include capital cost assuming a 25-year economic life. Based on year-to-date average prices of ETS carbon credits (EUR 24/tonne CO₂), electricity prices in Continental Europe (EUR 30/MWh), natural gas at (USD 2.8/MMBtu). Assumes carbon capture cost of USD 60/tonne CO₂ and liquefaction, transport, and storage cost of USD 37.5/tonne CO₂. Assumes USD/EUR of 1.20.

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Management team



Appendices



Horisont Energi has a breakthrough solution

Project Barents Blue - The First World Scale Blue Ammonia project

Access to low-cost gas feedstock

- Gas 80% of ammonia cost, ex CCS
- Barents gas abundant and high transport cost to continent*

Economy of scale zero-emission ammonia production

• Smart selection and integration of technologies at large-scale, giving energy efficient carbon capture and hydrogen production

3 Proprietary carbon storage

 Horisont Energi has a proprietary concept for storing CO₂, giving 10-25 USD/ton ammonia cost reduction compared to benchmark

SUM Cost competitive value chain

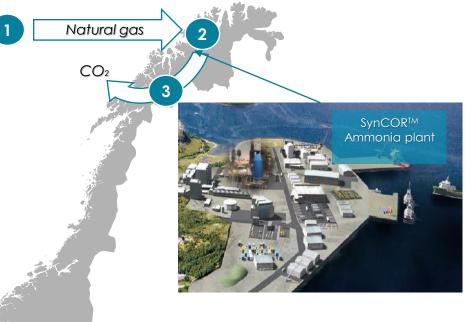
• Horisont Energi's technology and value chain will provide a total cost reduction sufficient to compete with grey ammonia

55-90 USD/ton** cost reduction throughout value chain

30-45 USD/ton cost reduction from access to low cost gas feedstock +

> **30-40 USD/ton** cost reduction from benefits of scale and lower energy usage

10-25 USD/ton cost reduction from proprietary, scaled down, subsurface CCS concept



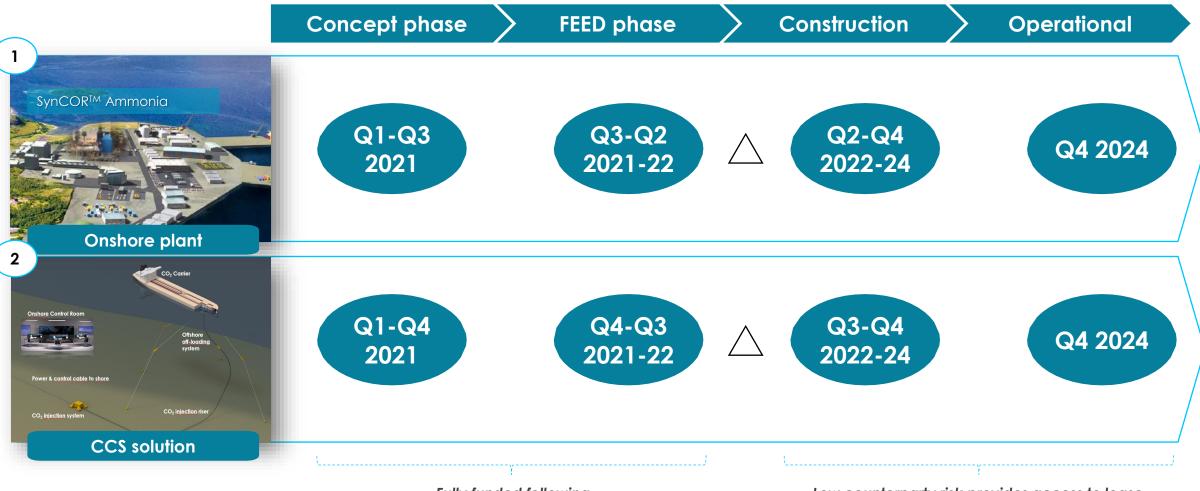
Source: Horisont Energi

Notes: (*) The cost to Transport natural gas from Barents Sea to the European continent is estimated at USD 1.7-2.3 per MMBtu. (**) Net cost reduction after adding ammonia transport cost of 15-20 USD/ton

Clear path to cash flow







Fully funded following private placement Low counterparty risk provides access to lease financing of onshore plant at attractive terms

Large scale onshore ammonia production system

Autothermal reformer



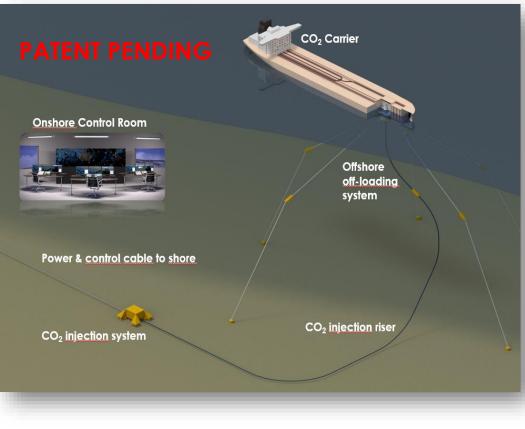
Comments

- Proven and competitive ammonia production technology (SynCOR_{TM}) developed by Haldor Topsøe
- Production process based around an **autothermal reformer**, requiring limited staffing whilst allowing for automation and remote operation/monitoring
- Higher energy efficiency, economy of scale effects and degree of process automation reduce OPEX by up to USD 30-40 per tonne of ammonia compared to existing, conventional production processes

Significantly lower CAPEX and OPEX per tonne of ammonia compared to conventional production processes

First pure CCS company offshore Norway

CCS concept description



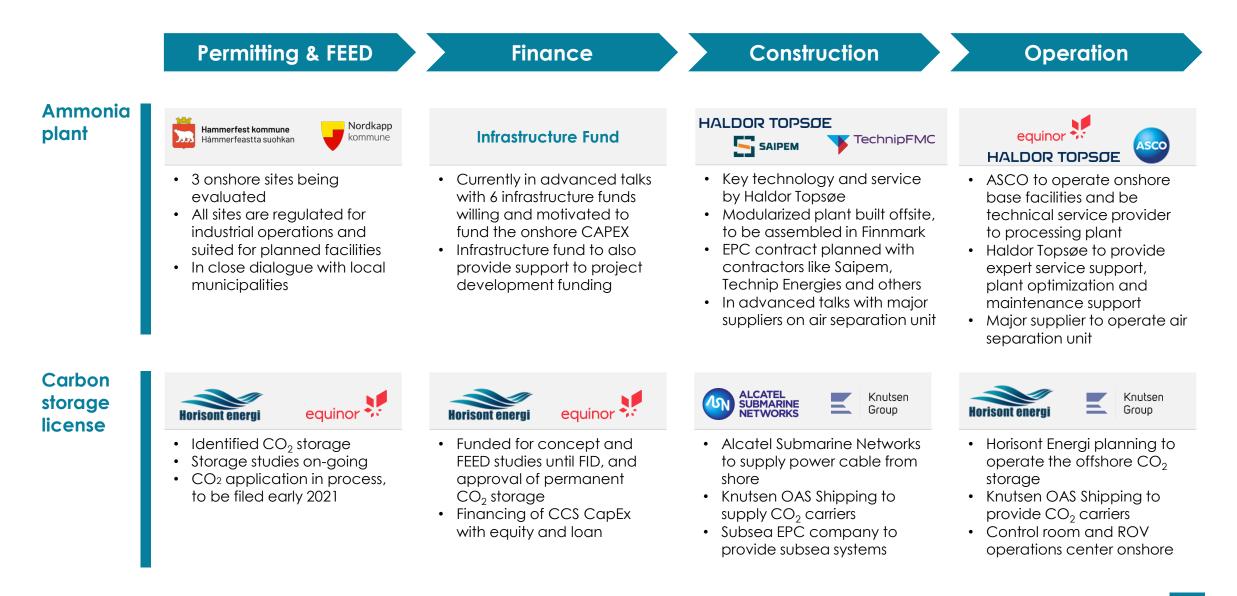
Comments

- Expect to be the **lowest CO₂ storage cost** in the market
- Scalable, energy efficient and flexible
- Additional value from large-scale, long-term CO₂ storage assets
- Proof of concept:
 - Signed MoU with a **major European energy company** on the ambition of realising a joint European CCS business
 - Furthermore, **Equinor** has signed an MoU indicating to become partner in the Barents Blue project

Proprietary carbon transportation and storage technology allowing for development of profitable CCS projects without government support schemes.

Ready to build with established partners...





...and enthusiastic local and national Gov't

Local support

Vil gi lokale arbeidsplasser

Skipsfjorden til næring er det

mest opplagte arealet til et hy-

1. Avtalens bakgrunn og

Nordkapp kommune bør etter kommunedirektørens syn støtte opp om dette initiativet til ASCO Norge og inngå intensionsavtale. En realisering vil både generere lokale arbeidsplasser, store verdier og bidra i retning av «det grønne skiftet» selvom det blir delvis blått, skriver kommunedirektøren i sakspapirene til Formannskapet.

FP - RANDI IREN OLSEN Rio@finnmarksposten.no

Det er i første omgang tale om en intensjonsavtale som ikke gir kommunen veldig store le slik den fremstår i vedlagte forpliktelser. Samtidig er det utkast binde opp areal i mer mulig å giennomføre i henhold omgangen for formannskapet. Dersom det senere inngås avtaler med mere konkrete forpliktelser kan saken måtte løftes

Honningsväg havn

ære 08:39 og 20:59

HØY- OG LAVVANN

Torsdag flo 02:18 og 14:54

med hverandre med sikte på å ne leder til konklusjonen at prosjektet bør realiseres. Unkomme frem til en eller flere dersøkelsene vil her i hovedsak endelige og bindende avtaler være leting etter kommersielle om et samarbeid innen intensjonsavtalens område, slik detsurser offshore. Kommunedirektøren anser for te er nærmere angitt i pkt. 2 Nordkapp kommune sin side nedenfor. Gjennom denne inden potensielle etablering av tensionsavtale bekrefter de at svært lønnsomme arbeidsplasde har til hensikt, giennom unser i kommunen som samtidig dersøkelser og forhandlinger, å vil være et viktig steg i retning komme frem til en endelig avav et lavutslippssamfunn og tale som nevnt. Denne intenøkt elektrifisering av transsjonsavtalen regulerer forholportsektoren som tilstrekkelig det mellom partene enten frem motivasjon til å inngå en inten- til ny avtale inngås eller frem til sjonsavtale. Samtidig vil ikke denne intensjonsavtalen oppinngåelse av en intensjonsavtahører uten at ny avtale inngås. - 2. Intensionsavtalens område: Intensjonsavtalen gjelder et enn 48 måneder, Kommunen samarbeide knyttet til leie eller til plan. Saken fremmes i denne skal ikke risikere å sitte med et oppkjøp av områder i Nord-«låst» industriområde i flere år. kapp kommune for utvikling av grønn industripark med ut-Anbefaler å støtte dette gangspunkt i produksjon av hy- fått lovlig tilgang til på annen Nordkapp kommune bør etter drogen fra naturgass med karkommunedirektørens syn støtbonfangst og lagring. Det enes te opp om dette initiativet til om at man skal se på flere om-ASCO Norge og inngå intenråder og jobbe fram den best sjonsavtale. En realisering vil mulige løsningen for prosjek-

både generere lokale arbeids- tet. ASCO Norge AS sammen

ver kommunedirektøren i sin Det virker derfor sannsynlig at

saksutredning til Formannska- det i kommuneplanens areal-

pet. Saken skal behandles den del avsatte sjørettede området i

gå en intensjonsavtale er å være drogeninitiativ basert på natur-

sjekt dersom forundersøkelse- hensikt: Partene er i kontakt

gass

19. oktober.

ASCO Norges motiv for å inn-

sikker på at man vil ha anled-

ning til å gjennomføre et pro-



FOTO LARS MAGNUSH BRTTINCEN

plikter seg til å vise forsiktighet mange års erfaring innen forsymed bruk av all informasjon ningskjedestyring, materialkosom de får fra den annen part ordinering, lagerstyring, lasting som følge av gjennomføringen / lossing, helikopter- og fartøysav denne intensionsavtalen. koordinering, transport, spedi-Bruk av sensitiv informasjon sjon og tollklarering skal avklares med avtalepart-- Fra vårt etablerte nettverk av neren. Unntatt er slik informaeide forsyningsbaser i Farsund, sjon som den enkelte part har Tananger, Sandnessjøen, Hammerfest, Kristiansund / Avermåte, og som må ansees som øya, og gjennom felleskontroloffentlig informasjon eller anlerte virksomheter og driftsavtasees som «alment kient». ler med andre baser, for eksempel i Florø og Tromsø, støtter vi operasioner langs hele norske-Dette er Asco Norge AS

blant andre Aker RP

National support

K	Government.no			
Topics	✓ Documents ✓	What's new 🗸	Ministrie	
You are here: Home • What's new 🗸 • The Government launches 'Longship' for carbon capture and storage in Norway				
	Governmer gship' for ca			

and storage in Norway

Press release | Date: 21/09/2020 No: 132/20

"Will provide local jobs"

Strong local support for local, green jobs and value generation from

for et område på ca. 100 mål i et

plasser, store verdier og bidra i med sine partnere ser behovet - ASCO Norge leverer en total og - Våre hovedkunder i dag er

omfattende nakke med Sunnh

Strong national push to develop CCS infrastructure in Norway



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Market opportunity



Management team



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Who we are





- Founded in 2019 and based in Stavanger on the western coast of Norway
- Organized with competent and experienced personnel for:
 - \checkmark Offshore carbon facilities developments; and
 - \checkmark Onshore hydrogen and ammonia facilities development

Team with 350+ years of experience





Chief Executive Officer & Board Member Bjørgulf H. Eidesen

- 16 years of experience from various management positions at Equinor
- MSc in Cybernetics / Control Engineering from NTNU, Trondheim, Norway



Chief Financial Officer Dan Jarle Flølo

- 36 years of experience from Kongsberg, Exxon Norge, Elf E&P / Total E&P, Equinor, Njord Gas Infrastructure and deal advisory
- MSc Business administration and finance, Norwegian Business School, Oslo, Norway



Chief Operating Officer Eivind Torheim

- 34 years of experience from Elf, Western Atlas, Enterprise Oil, Shell, Revus and Wintershall
- MSc Petroleum technology, University of Stavanger, Norway



Head of HSEQ and Drilling Ellen Braune

- 38 years of experience from Hydro, Saga Petroluem, Statoil, BP, Revus and Wintershall
- BSc Chemistry and process, University
 of Bergen, Norway



Head of Geology & Geophysics Morten Sola

- 30 years of experience from Schlumberger, Statoil, BG Norge, and Maersk Oil
- Cand Scient Geophysics, University of Bergen, Norway

Engineering Manager Ståle Brattebø

- 34 years of experience from Aker Engineering, Kværner Subsea, Saga Petroleum, Poseidon Group, Siemens and IKM Technology
- BSc Subsea, Kongsberg, Norway



Marine Engineer Ida Furru

- 1 year of experience from maritime supplier industry
- MSc Marine Technology from NTNU, Norway

Head Ron • 4

Head of Reservoir Technology Ronald Maritvold

- 40 years of experience from Elf Aquitane, Elf Italiana, Mobil Norway, ExxonMobil, Total E&P Norge
- BSc from Rogaland Distriktshøyskole, Norway



Reservoir Engineer Emilie Ryen Jomark

- 1 year of experience from geoscience supplier industry
- MSc Petroleum from University of Bergen, Norway



Geologist Tor Helge Storstein

- 1 year of experience from Equinor
- MSc Petroleum geology, University of Bergen, Norway

Head of Shipping and Marine Technology Ola Ravndal

- 28 years of experience from Lloyd's Register, Statoil, Navion, R&M Projects, Equinor
- MSc Mechanical engineering from the University in Newcastle

Board of directors with strong credentials



Board of directors



Chairman of the Board Kåre Johannes Lie

- 48 years of experience from Knutsen OAS, Stolt-Nielsen Seaway, Stolt Comex Seaway, Interrov, Seateam Technology, Deep Ocean, Reach Subsea
- MSc Marine Technology, NTH, Trondheim, Norway



Chief Executive Officer & Board Member Bjørgulf H. Eidesen

- 16 years of experience from various management positions at Equinor
- MSc in Cybernetics/Control Engineering from NTNU, Trondheim, Norway

Governance principles

- Open and shareholder-friendly structure
- Shares with equal rights and no staggered board, anti-takeover, or blank check preferred share provisions
- Bjørgulf H. Eidesen to resign from Board of directors. Significant shareholders have committed to vote in favor of new board member pointed out by Saga Pure



Board Member & Advisor Rolf Magne Larsen

- 42 years of experience from Statoil and advisory business
- Led all of Equinor's International operations for 10 years
- MSc Petroleum Prospecting NTH, Trondheim, Norway



+2 board members to be elected by shareholders

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Market opportunity



Management team



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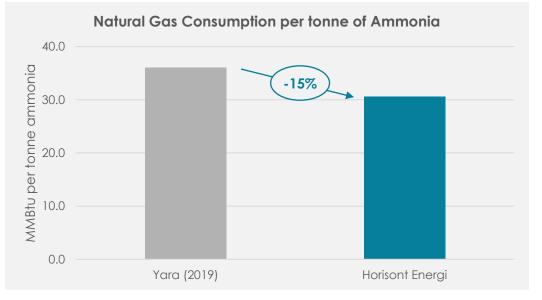
Economics

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Each operation is competitive standalone

Horisont energi

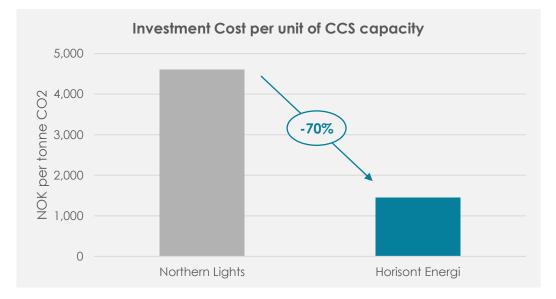
Ammonia production: Energy intensity



Ammonia: Energy Intensity Comparison	Unit	Yara (2019)	Horisont Energi ¹
Total energy consumption	million GJ	285	
Ammonia share	% of total	87%	
Energy consumption for ammonia		248	
Conversion	GJ per MMBtu	1.055	
Energy consumption	million MMBtu	235	33.3
Ammonia production	k tonnes per year	8,479	1,020
MMBtu per tonne ammonia		36.1	30.6

Source: Yara International, Equinor, Massachusetts Institute of Technology, Horisont Energi Notes: (1) Based on Horisont Energi's estimates as of December 2020

Carbon Capture & Storage: CAPEX



CCS: CAPEX Comparison	Unit	Northern Lights	Horisont Energi ¹
CAPEX: Facilities	NOK million	6,900	1,580
CAPEX: Transportation vessels	NOK million		1,000
Ammonia CO ₂ emissions	tCO ₂ per tonne	1.50	1.8
Ammonia production	million tonnes p.a.		1.0
CCS capacity per year	million tonnes CO₂		1.84
CAPEX per tonne of capacity	NOK per tonne CO ₂	4,600	1,400

Overall economics robust to commodity risk

NOK 580m

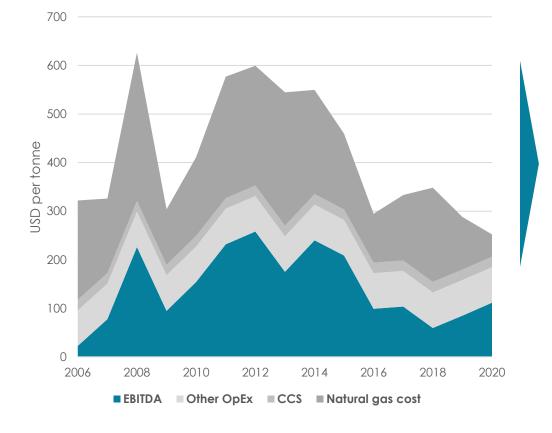
average net EBITDA generation per year for

Horisont Energi, with historical ammonia and

natural gas prices**



EBITDA-margin: With historical ammonia and natural gas prices



Comments

- Despite added CCS costs, Horisont Energi would have been profitable every single year since 2005, earning an average annual EBITDA of USD 60+ million
- Analysis based on spot prices for ammonia and natural gas in NW Europe, and Horisont Energi's estimates for operating expenses
- Average EBITDA-margin of 28% in the last ~15 years compares well with fertilizer peers, earning an average 13%*
- Analysis excludes potential price premiums for blue ammonia

Source: Green Markets, ICE, Horisont Energi estimates Notes: Ammonia prices based on landed/imported prices in NW Europe. Natural gas prices from Dutch TTF hub front month prices. Using annual average prices.

(*) Based on Yara International's average EBITDA-margin in 2005-19. (**) Converted from USD to NOK at 9.2 NOK/USD.

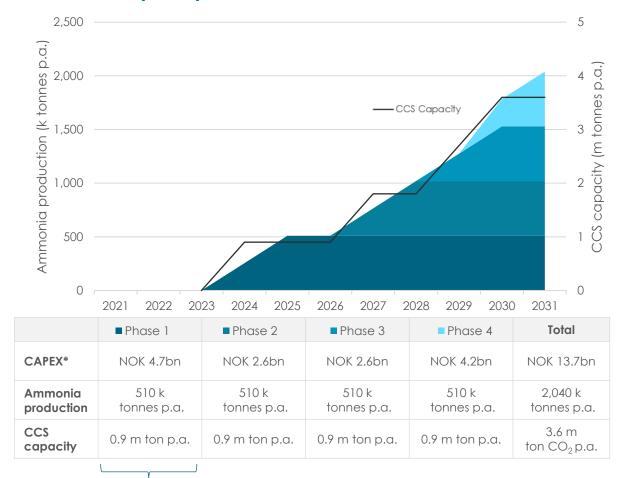
Substantial expansion potential identified



Potential growth plan

- Current focus is on executing Phase 1 described previously, but Horisont Energi has identified **potential for three more ammonia and CCS facilities at the project site**
- Strategic location ensures access to low-cost natural gas and short distances to CO₂ injection reservoirs offshore
- If executed, Horisont Energy could reach a capacity of **over 2** million net tonnes ammonia per year by 2031
- The buildout potential for CCS implies a potential **capacity of 7.2mln tonnes CO₂ per year by 2031**, if projects are executed
- Substantial cost efficiencies for additional production capacity;
 - Process train 2 added to same production plant
 - CO2 injection capacity doubled with another injection well, but utilizing the same subsea infrastructure
- Estimated CCS capacity in 2031 could exceed emissions from ammonia production, potentially enabling a new revenue stream for Horisont Energi

Potential capacity buildout



Current focus and use of proceeds

Source: Horisont Energi

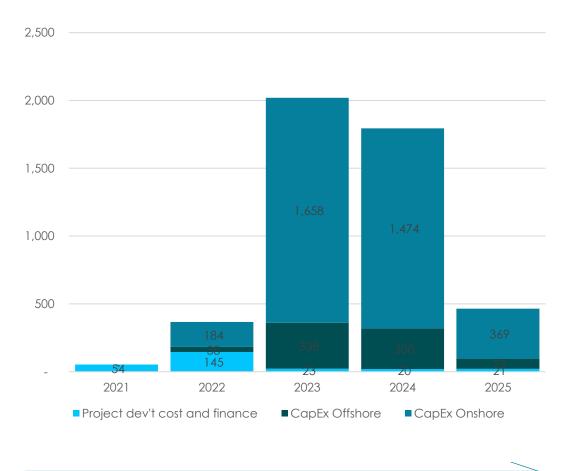
Notes: Ammonia production, CCS capacity, and CAPEX based on Horisont Energi's 50% share of the output.

Assumes 50% utilization of ammonia capacity in the plants' first year of operation. CAPEX figures includes both onshore ammonia production and offshore CCS facilities

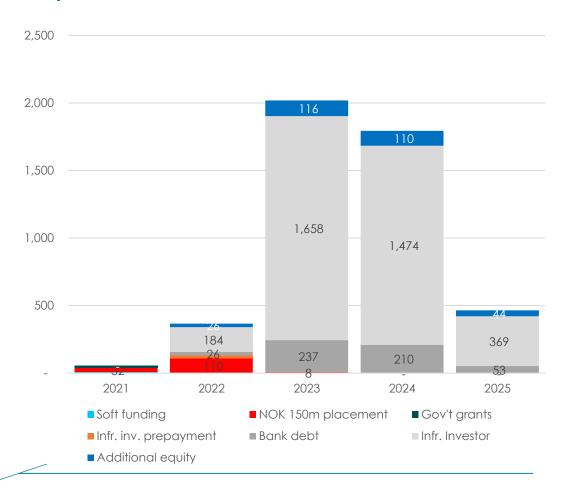
Long term funding plan



Capital uses 2021-2025



Capital sources 2021-2025



- Subsequent equity rounds to raise an additional NOK ~300mln
- Attractive lease terms and project support indicated from dedicated infrastructure investors

Investment highlights



The first carbon free energy company	 Horisont Energi will be the world's first large scale provider of carbon free ("Blue") ammonia, producing in excess of 1,000,000 gross tonnes of clean ammonia from its plant in Finnmark, Norway. In addition, Horisont Energi will be the first pure CCS company offshore Norway, offering CO2 transportation and storage in its own operated injection storage reservoirs in the Barents Sea.
Clean ammonia demand expected to grow fast	 Market for ammonia is highly established worldwide, with transportation infrastructure already in place, and high, robust demand from the agriculture and industrial segments. But as a significant source of CO2 emissions, ammonia production needs to decarbonize. Ammonia is also considered a more viable clean fuel than hydrogen to replace fossil fuels in the transportation and power sectors, opening up new market segments with potential to exceed today's demand for ammonia by 2050.
Highly attractive economics	 Horisont Energi has developed a proprietary concept for carbon transportation and storage, enabling the company to store CO2 with a CAPEX of around 50% of current large-scale carbon storage projects, hence profitable without government support The company also has a highly efficient ammonia production technology, plus access to captive natural gas in the Barents Sea, making the ammonia economics strong and robust to commodity risk.
Strategic partners in place for rapid development	 Equinor has signed an MOU to take a 50% stake in the project. Furthermore, Horisont Energi is in advanced talks/agreements with key strategic partners with regards to gas purchases, onshore ammonia and CCS plant development, offtake and infrastructure funding. This provides Horisont Energi with a clear path to their first process train, producing 1,000,000 tonnes of carbon free ammonia.
Experienced and committed team	 Highly experienced team with more than 350 years cumulative energy experience combined as CEO's, EVP's and directors in Total, Elf, ExxonMobil, DeepOcean, Poseidon, Njord Gas Infrastructure, Statoil, Revus, Wintershall, BG Group and Maersk Oil

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Project overview



Management team

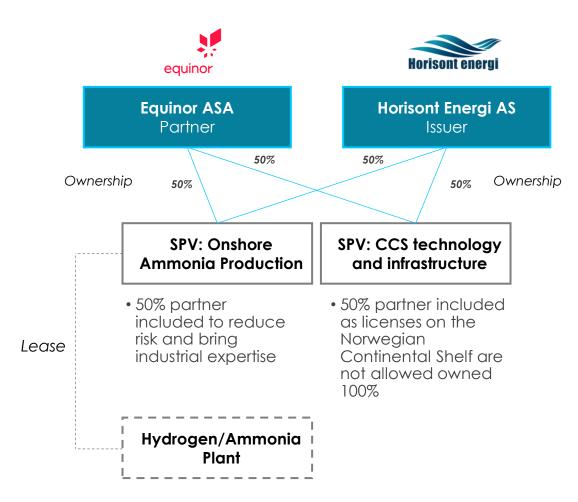


Appendices

Company structure



Company structure

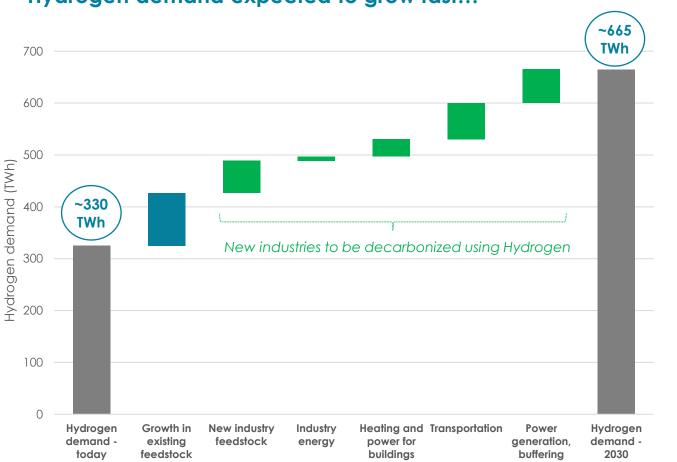


Comments

- Equinor and Horisont Energi signed an MoU on 18 November detailing the key terms of a collaboration on developing "Project Barents Blue"
- SPVs will be established for each revenue stream:
 - 1. Onshore Ammonia Production
 - ✓ The entity owning the ammonia production operations and revenue stream
 - ✓ The physical ammonia plant will be owned by infrastructure investors and leased back to the SPV
 - 2. CCS technology and infrastructure
 - ✓ The entity will own the CCS technology and the offshore licenses/reservoirs
 - ✓ The SPV will sell CO₂ storage services to both its sister company and third-party companies looking to reduce their carbon footprint by reinjecting CO2
- The final structure of the collaboration between Equinor and Horisont Energi is subject to change upon signing of the final Collaboration Agreement.

Further potential as main carrier of hydrogen



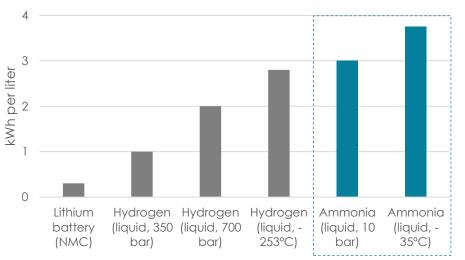


Hydrogen demand expected to grow fast...

...but ammonia is key as energy carrier

- Since hydrogen has 30-40% lower energy density than ammonia, it requires more space to transport, making it a less effective energy carrier
- At atmospheric pressure, hydrogen also needs to be cooled to -253 °C, while ammonia needs only be cooled to -33 °C, resulting in lower energy consumption and losses in transit

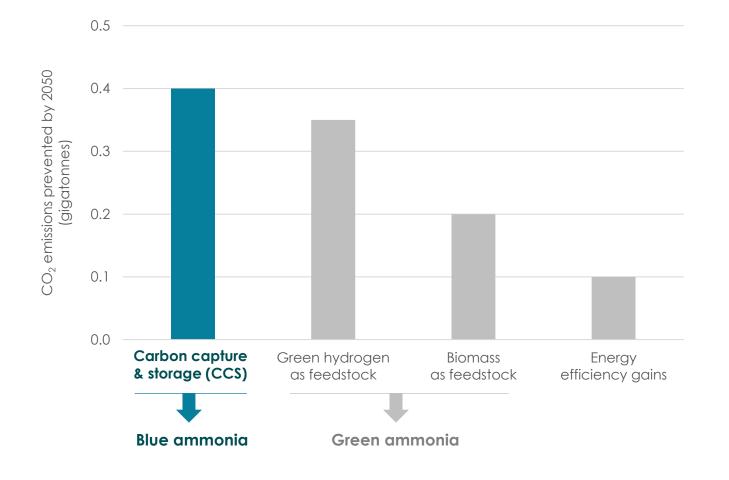
Energy density of key low-carbon fuel options



CCS can decarbonize ammonia significantly







Comments

- Carbon capture & storage (CCS) offers the greatest potential to reduce emissions from ammonia production
- By 2021 the new EU Taxonomy will be implemented, concluding that gas infrastructure with more than 100g CO₂/kWh is non-sustainable.
- In practice this means all gas development without CCS does not meet sustainable definition
- Also, according to DNV GL, blue hydrogen will be able to de-carbonize more than green hydrogen until the electricity used for electrolysis is less than 250 kg CO2e/MWh

P&L and balance sheet



P&L (NOK)

	H1 2020
Sales revenue	0
Wages, salaries and social security cost	2 423 207
Other operating expenses	3 824 521
Operating profit/loss	- 6247728
Financial cost	- 14 802
Ordinary result before taxes	- 6 262 530

Balance sheet (NOK)

	2019	H1 2020
Assets		
Inventory		50 000
Receivables	39 375	
Bank deposits, cash etc	989 360	657 429
Total assets	1 028 735	707 429
Liabilities and equity		
Share capital	56 607	61 607
Share premium fund	35 000	38 500
Other paid-in capital	4 618	4 618
Unallocated result	- 413 384 -	6 675 914
Equity	- 317 160 -	6 571 189
Long term debt	1 050 000	5 300 000
Accounts payable	295 894	1 254 324
Public fees due		529 207
Other short term debt		195 088
Liabilities	1 345 894	7 278 619
Liabilities and equity	1 028 734	707 430

CO₂ Injection Solution





Onshore Control Room



Alcarel SUBMARINE NETWORKS Power & control cable to shore



Seasystems A part of Scana Offshore off-loading system

CO₂ injection riser

Patent Pending

Core values and culture

BRAVE

• Innovation and results are central to all that we do

OPEN

- We have high ethical standards for ourselves and our suppliers
- Integrity and transparency are core principles for our business conduct

RESPONSIBLE

- Our activities shall be **safe for people and the environment**, and shall contribute to **a better climate**
- We support the UN Sustainability Development Goals

EMPOWERED

- A trust-based culture where we care about development of people
- An organisation focused on diversity and equality





HSE Culture

- Forward looking HSE improvement through proactive kpi's
 - Monitoring and handling of quality events to proactively reduce probability of accidents
- We care for our colleagues well being and mental health
- Knowledge and holistic understanding is a key organisational barrier in our activities
- **Technology and innovation** can improve HSE beyond the level experienced today
- When dealing with safety, we shall always be sure before we proceed





Ethical Code of Conduct



Short management summary of our Code of Conduct

Ethics and transparency are key



The Code is fundamental to our business conduct and let us operate sustainably



- We respect communities, people and human rights, and act with integrity
- Δ We promote fair competition and work against corruption in all forms



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We act within applicable laws, strive for accuracy in our records and avoid conflicts of interest



- Dilemmas of ethical nature shall be openly discussed and collectively learned from
- We expect the same ethical standards from our suppliers and partners as from ourselves



We speak with integrity against suspected breaches of our Code

CCS in Norway



• 1996 Sleipner CO₂ injection started

- 2007 Snøhvit CO₂ injection started
- 2014 Norwegian CO_2 storage legislation for storage of CO_2 from third parties (exploitation licenses)
- 2019 First CO₂ storage license, no EL001 «Aurora», awarded to Northern Lights
- 2019 Resolution to the London protocol opens up for bilateral agreements between countries for transport of CO₂ across national borders
- 2020 First PDO for a CO₂ storage project for third parties, Northern Lights, delivered in Norway

